

Navigating change in the nation's capital

Washington Council
Ernst & Young LLP



EY

Building a better
working world





Washington Council Ernst & Young

Washington Council Ernst & Young (WCEY) is a group within Ernst & Young LLP that combines the power of a leading professional services organization with the on-the-ground knowledge, personal relationships and attention to detail of a boutique Washington-insider firm. We offer our clients timely, relevant Washington insight, tailored to their needs.



WCEY stands apart

While the Washington lobbying landscape is dynamic, three constants distinguish WCEY:

- ▶ **Politics and process:** firms typically emphasize either “access” to policymakers at the highest levels or substantive technical knowledge. At WCEY, we offer both, and on a bipartisan and bicameral basis that spans the legislative and executive branches.
- ▶ **People:** WCEY provides clients a wealth of experience in legislative and regulatory matters, strategy and communications. We have seen up close the full legislative process at work. Our team reacts quickly and provides clients with real-time strategic advice.
- ▶ **Policy:** as part of Ernst & Young LLP, WCEY has full access to the knowledge, experience and resources of a leader in professional services – all of which are made available to our clients. We provide leading-class strategic thinking when it comes to federal policy issues. We have a deep technical understanding of, and experience with, all tax, health and energy legislative and regulatory areas.

Bipartisan, tailored legislative strategy

WCEY can navigate all aspects of the legislative process. This ranges from House and Senate procedural rules to the intricacies of budget reconciliation and the role of the majority leadership. A bipartisan mindset means that we can better tailor legislative and regulatory initiatives to meet clients’ best interests.

Our service offerings include:

- ▶ Representation before the House, Senate and executive branch
- ▶ Strategic legislative and regulatory advice and planning
- ▶ Legislative process and issue monitoring and reporting
- ▶ Relationship building with government and other stakeholders
- ▶ Coalition development and administration
- ▶ Technical legislative analysis
- ▶ Statutory and report language drafting
- ▶ Preparation of congressional testimony
- ▶ Development of position papers and other background documents
- ▶ Drafting of regulatory comments
- ▶ Strategic communications and messaging



Seize opportunities, mitigate risks

WCEY's professional services help clients achieve their legislative and regulatory objectives. In each case, the goal is to help you seize opportunities or mitigate risks so you stay ahead of changes brought by passage of new legislation, promulgation of new regulations or electoral outcomes.

Tax

Our team represents clients in all significant aspects of federal taxation. WCEY professionals have had a seat at the table for any major tax bill considered by Congress since 1991. The scope of the WCEY tax practice involves active representation of businesses, trade associations and coalitions in diverse industries on legislative, regulatory and treaty matters before Congress, the White House, the Treasury Department and the Internal Revenue Service.

Energy

We represent clients before Congress, the Treasury Department and other administrative agencies on a wide range of issues involving energy, the environment and natural resources. WCEY professionals have decades of experience, in particular, working on taxation of oil and gas, utilities and renewable energy.

Health

WCEY's health care practice develops and implements strategies to address legislative and regulatory issues, including client-specific services for payer and provider groups, employers and other stakeholders in the health care industry. We represent clients before Congress and the executive branch on significant aspects of federal health care policy, convene cross-industry coalitions, and lead issue- and legislation-specific campaigns. Our work encompasses public and private health insurance and coverage issues, provider concerns, employer health benefits, consumer issues, pharmaceuticals, and broader life sciences policy.

Winning formula

Put our strength to work for you. At WCEY, we serve our clients by leveraging the reach and technical experience of a leading professional services organization and pairing it with the on-the-ground access, deep relationships, and the agility and attention to detail of a boutique Washington-insider firm. We call it a win-win. We think you will, too.



More ways to stay ahead

In addition, we work with clients on a wide range of issues, including retirement tax policy, financial services, nontax environment and natural resources, and international trade.

Our clients always have access to relevant subject-matter resources from across Ernst & Young LLP. This includes extensive thought leadership, webcasts and other insights provided by a renowned global knowledge network.

About WCEY professionals

The professionals who make up WCEY have extensive bipartisan, bicameral experience. Clients receive tailored advice on an array of issues. Our team has held senior policy positions in both the executive and legislative branches of government. This includes:

- ▶ The White House
- ▶ The Treasury Department
- ▶ Health and Human Services
- ▶ Internal Revenue Service
- ▶ The Joint Committee on Taxation
- ▶ Senior staff for congressional leadership, committees and key members of both parties



About EY

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

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US SCORE no. 00932-181US

1710-2441009

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